

Fresh Grapes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during August 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 2000.

Market Share-August:

Each carrier's current market share is based on the number of containers shipped during August 2000. Source: PIERS, August 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for November 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapes are guoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: August 2000

Month\Year: 12.3 \ 38.6

Month (Year: 12.3 \ 38.6					Surcharges:										
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate		
P&O Nedlloyd	35%	22%	13 Days	\$3,030 ¹									\$3,300		
Mitsui OSK	32%	10%	17 Days	\$3,600 ¹									\$3,600		
Maersk-SeaLand	16%	26%	22 Days	\$3,600 ¹									\$3,600		
OOCL	8%	16%	19 Days	\$3,600 ¹									\$3,600		
Hyundai	8%	14%	27 Days	\$3,500 ¹									\$3,500		
APL	0%	5%	17 Days	\$3,600 ¹									\$3,600		
Hanjin	0%	5%	22 Days	\$4,100 ¹	\$220 ¹								\$4,320		

¹ Rate is per container Rate \$3,486

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: August 2000

Month\Year: 4.0 \ 282.6

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Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	75%	1%	15 Days	\$3,200 ¹								\$3,200
Hanjin	25%	0%	12 Days	\$3,700 ¹	\$220 ¹							\$3,920
Mitsui OSK	0%	56%	12 Days	\$3,200 ¹								\$3,200
Maersk-SeaLand	0%	21%	15 Days	\$3,200 ¹								\$3,200
OOCL	0%	18%	17 Days	\$3,200 ¹								\$3,200

¹ Rate is per container Rate \$3,380

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: August 2000

Month\Year: 525.5 \ 2,039.7

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Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container R ate
APL	22%	7%	14 Days	\$3,200 ¹									\$3,200
NYK Line	19%	7%	15 Days	\$3,300 ¹									\$3,300
Maersk-SeaLand	17%	31%	14 Days	\$3,200 ¹									\$3,200
OOCL	10%	20%	15 Days	\$3,200 ¹									\$3,200
Hyundai	10%	6%	14 Days	\$3,100 ¹									\$3,100
Hanjin	9%	5%	22 Days	\$3,195 ¹	\$220 ¹								\$3,415
Cho Yang	4%	1%	13 Days	\$2.06									\$2,884
Mitsui OSK	3%	17%	14 Days	\$3,200 ¹									\$3,200
Hapag-Lloyd	3%	1%	27 Days	\$1.22								1680 pkgs	\$2,050
P&O Nedlloyd	3%	1%	15 Days	\$3,200 ¹									\$3,200
COSCO	0%	3%	16 Days										

¹ Rate is per container Rate \$3,181

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: August 2000

Month\Year: 35.1 \ 70.3

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Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container R ate
P&O Nedlloyd	27%	15%	19 Days	\$3,600 ¹									\$3,600
Maersk-SeaLand	17%	28%	24 Days	\$2,600 ¹									\$2,600
Hyundai	14%	18%	25 Days	\$3,500 ¹									\$3,500
OOCL	14%	18%	30 Days	\$3,600 ¹									\$3,600
APL	14%	10%	25 Days	\$3,600 ¹									\$3,600
Hanjin	12%	6%	24 Days	\$4,100 ¹	\$220 ¹								\$4,320
Mitsui OSK	2%	5%	25 Days	\$3,600 ¹									\$3,600

¹ Rate is per container Rate \$3,501

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: August 2000

Month\Year: 224.8 \ 335.9

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Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	25%	19%	12 Days	\$3,486 ¹	\$220 ¹		6%						\$3,915
APL	21%	20%	12 Days	\$3,200 ¹									\$3,200
OOCL	14%	14%	16 Days	\$3,200 ¹									\$3,200
NYK Line	10%	7%	16 Days	\$3,300 ¹									\$3,300
P&O Nedlloyd	10%	7%	15 Days	\$3,200 ¹									\$3,200
K Line	6%	5%	13 Days										
Mitsui OSK	5%	9%	12 Days	\$3,200 ¹									\$3,200
Maersk-SeaLand	4%	10%	13 Days	\$3,200 ¹									\$3,200
Yang Ming	3%	2%	14 Days	\$2,550 ¹	\$220 ¹								\$2,770
Cho Yang	1%	1%	11 Days	\$2,100 ¹									\$2,100
Hyundai	0%	4%	13 Days	\$3,100 ¹									\$3,100

¹ Rate is per container Rate \$3,378

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: August 2000

Month\Year: 112.3 \ 278.0

111011011(11011111111111111111111111111								Surcharges:							
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container R ate		
OOCL	50%	39%	17 Days	\$3,600 ¹									\$3,600		
Mitsui OSK	18%	9%	15 Days	\$3,600 ¹									\$3,600		
Maersk-SeaLand	13%	33%	18 Days	\$3,600 ¹									\$3,600		
APL	9%	10%	15 Days	\$3,600 ¹									\$3,600		
Hyundai	4%	5%	15 Days	\$3,500 1									\$3,500		
P&O Nedlloyd	4%	4%	21 Days	\$3,600 ¹									\$3,600		
NYK Line	2%	1%	16 Days	\$3,700 1									\$3,700		

¹ Rate is per container Rate \$3,598

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: August 2000

Month\Year: 75.0 \ 195.0

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Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	53%	27%	28 Days	\$3,600 ¹									\$3,600
NYK Line	19%	7%	20 Days	\$3,700 ¹									\$3,700
OOCL	13%	27%	27 Days	\$3,600 ¹									\$3,600
P&O Nedlloyd	8%	4%	17 Days	\$3,600 ¹									\$3,600
Cho Yang	4%	2%	22 Days	\$1.89	\$1			\$34				1400 pkgs	\$3,171
Hyundai	3%	2%	28 Days	\$3,500 ¹									\$3,500
Maersk-SeaLand	0%	28%	20 Days	\$3,600 ¹									\$3,600

¹ Rate is per container Rate \$3,599

L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: August 2000

Month\Year: 70.2 \ 179.1

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Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	37%	28%	21 Days	\$3,600 ¹									\$3,600
NYK Line	18%	23%	18 Days	\$3,600 ¹									\$3,600
P&O Nedlloyd	10%	6%	14 Days										
Cho Yang	10%	4%	15 Days	\$4,100 ¹									\$4,100
Maersk-SeaLand	9%	14%	19 Days	\$3,600 ¹									\$3,600
Hanjin	6%	6%	18 Days	\$3,725 ¹	\$220 ¹		8%						\$4,243
Mitsui OSK	4%	8%	21 Days	\$3,600 ¹									\$3,600
OOCL	3%	8%	21 Days	\$3,600 ¹									\$3,600
Hyundai	3%	3%	21 Days	\$3,500 ¹									\$3,500

¹ Rate is per container Rate \$3,695

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Fresh Grapes

Monthly Market Share For: August 2000

Month\Year: 4.5 \ 99.8

Month\Year: 4.5 \ 99.8													
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	56%	3%	11 Days	\$3,200 ¹									\$3,200
Maersk-SeaLand	22%	48%	10 Days	\$3,200 ¹									\$3,200
COSCO	22%	1%	7 Days										
OOCL	0%	25%	11 Days	\$3,200 ¹									\$3,200
Mitsui OSK	0%	24%	11 Davs	\$3.200 ¹									\$3,200

¹ Rate is per container Rate \$3,200

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